

# PROFIT MARK SET BY MOHAWK DATA

Earnings Rise in 3d Quarter  
 —Revenues Also Climb

Earnings of the Mohawk Data Sciences Corporation climbed in the third fiscal quarter ended April 30 to a record \$2,230,000, or 41 cents a share, four times the \$555,000, or 10 cents a share, earned in the corresponding period a year earlier, the data-processing equipment concern reported yesterday.

Revenues surged to \$23,845,000 compared with \$14,450,000.

For the nine months ended with April, net earnings increased to \$4,745,000, or 87 cents a share from \$1,720,000, or 33 cents a share in the prior year's period. Revenues were \$59,575,000 and \$37,030,000, respectively.

V. E. Johnson, chairman and chief executive officer, said the increased revenues were the result of several factors, all of which contributed to the favorable results for the quarter.

Such factors included outright sales of data-recorders by the European subsidiaries to their end-use customers and to dealers and continued growth of the end-user rental program.

Figures for 1968 have been restated to include operations of companies acquired since then on a pooling of interests basis. The report also noted that tax loss carry-forwards utilized in each of the periods benefited net income by \$100,000, or 2 cents a share, and \$335,000, or 6 cents a share in the quarter ended April 30, 1969 and 1968, respectively, and \$400,000, or 7 cents a share, and \$750,000, or 14 cents a share, for the nine months of both years.

## OTHER COMPANY REPORTS

R-Record  
 Qtr. to March 31 unless otherwise indicated.

**ALLIED MAINTENANCE CORP.**  
 Yr. to March 31 Latest yr. Prev. yr.  
 Net income \$2,952,190 \$2,031,596  
 Shr. earnings 1.45 1.01  
 a—Includes a gain of \$616,847, or 30c a share on sale of securities.

**AMECO, INC.**  
 9 mos. to March 31  
 Net loss \$395,107 \$459,447  
**AMES DEPARTMENT STORES, INC.**  
 Qtr. to May 3  
 Sales \$7,793,693 \$6,517,958  
 Net income 57,127 73,867  
 Shr. earnings 7c 9c

**APPLIED LOGIC CORP.**  
 6 mos. to March 31  
 Revenues \$1,200,995 \$318,505  
 Net income 21,179 649,751  
 a—After a gain of \$51,892 on sale of land option.  
 b—Net loss.

**BUNDY CORP.**  
 Qtr. to April 30  
 Net sales \$18,050,023 \$17,005,236  
 Net earnings 1,311,558 1,378,287  
 Shr. earnings 49c 52c  
 9 mos. net sales 52,863,921 47,587,866  
 Net earnings 3,921,265 3,969,726  
 Shr. earnings 1.47 1.49

**BURNS INTERNATIONAL DETECTIVE AGCY**  
 Revenues \$21,537,951 \$18,673,469  
 Net income 592,885 512,516  
 Shr. earnings 25c 23c  
 a—Restated to reflect a 2-for-1 stock split effective Feb. 15, 1969.

**CASSIDY'S, LTD.**  
 Net income \$30,000  
 Shr. earnings 9c  
 a—Comparative figures are not available because of a change in the fiscal year.

**CONSOLIDATED LEASING CO.**  
 9 mos. to April 30  
 Net income \$2,311,909 \$1,981,635  
 Shr. earnings 61c 56c

**DENTSPLY INTERNATIONAL, INC.**  
 Sales and income \$9,255,065 \$8,955,765  
 Net income 822,016 843,145  
 Shr. earnings 14c 44c

**DOMINION DAIRIES**  
 Net income \$295,573 \$102,819  
 Shr. earnings 56c 18c

**EASTERN AIR DEVICES, INC.**  
 Net income \$114,000 \$136,000  
 Shr. earnings 9c 12c

**ELECTROCOPY CORP.**  
 9 mos. to March 31  
 Net sales \$2,916,484 \$3,905,616  
 Net profit 446,503 630,092  
 Shr. earnings 62c 62c  
 a—Before an extraordinary loss of \$47,300 resulting from termination of merger negotiations.  
 b—Before a tax credit of \$282,000.

**FIRST BANCORPORATION**  
 Net income \$97,869 \$66,529  
 Shr. earnings 7c 5c

**GALAXIE INDUSTRIES, INC.**  
 Sales \$2,574,550 \$788,479  
 Net earnings 75,989 22,328  
 Shr. earnings 6c 2c  
 9 mos. sales 5,007,114 a  
 Net earnings 66,990 a  
 Shr. earnings 5c a

a—No comparative figures since company was recently reorganized. Figures include operations of the General Merchandise Corp. and the Abbott Distributing Co. from Jan. 1, 1969 on a purchase basis, and Brookdale Industries, Inc., Talco Corp., Sound Engineering Co., and Polycor, Inc. on a poolings of interest basis.

## GALE INDUSTRIES

Yr. to Jan. 31  
 Est. net loss \$1,500,000 a\$2,200,000  
 a—Includes special charges of \$125,800 in 1969 and \$921,165 in 1968 representing a loss on the sale of a subsidiary during fiscal year.

**GAR WOOD INDUSTRIES.**  
 Qtr. to April 30  
 Sales \$16,223,077 \$13,968,718  
 Net income 318,048 a206,286  
 Shr. earnings 25c  
 6 mos. sales 29,653,448 26,554,634  
 Net loss 91,876 349,304  
 a—Net loss.

**GENOVESE DRUG STORES, INC.**  
 12 wks. to April 27  
 Sales \$54,074,044 \$3,460,797  
 Net income 72,053 48,268  
 Shr. earnings 10c 8c

**HESS'S, INC.**  
 Qtr. to April 30  
 Net sales \$59,637,551 \$9,215,965  
 Net earnings 269,728 289,407  
 Shr. earnings 19c 23c

**IMEX CORP.**  
 Yr. to Feb. 28  
 Cons. sales \$53,058,375 \$2,588,401  
 Net earnings 189,379 188,448  
 Shr. earnings 46c a52c  
 a—As reported last year.

**KENT-MOORE CORP.**  
 Yr. to March 31  
 Sales \$24,900,964 \$21,860,892  
 Net earnings 1,279,086 1,658,144  
 Shr. earnings 2.42 3.14

**MAMMOTH MART**  
 13 wks. to May 3  
 Net income \$117,771 \$77,639  
 Sales 6c a4c  
 Shr. earnings 6c a4c  
 a—Adjusted to reflect a 2-for-1 stock split last month.

**MODERN DIVERSIFIED INDUSTRIES, INC.**  
 Net earnings \$67,161 \$128,585  
 Shr. earnings 4c 8c

**ORMCO CORP.**  
 Yr. to March 31  
 Sales \$5,675,771 \$4,695,272  
 Net earnings 18,088 168,234  
 Shr. earnings 50c 17c

**OSHAWA WHOLESALE CO.**  
 cal 1968.  
 12 wks. to April 19  
 Net income \$985,134 \$701,263  
 Shr. earnings 15c 13c

**PERMANEER CORP.**  
 6 mos. to April 30  
 Sales \$20,232,813 \$13,452,312  
 Net earnings 1,714,274 834,717  
 Shr. earnings 43c 23c

**PETRIE STORES CORP.**  
 Qtr. to April 30  
 Sales \$17,859,000 \$14,022,000  
 Net earnings 951,000 681,000  
 Shr. earnings 41c 28c

**PROLER STEEL CORP.**  
 Qtr. to April 30  
 Sales \$10,060,468 \$8,954,963  
 Net income 586,113 500,906  
 Shr. earnings 36c 32c

**REDMAN INDUSTRIES, INC.**  
 Yr. to March 28  
 Net income \$5,383,777 \$2,076,443  
 Shr. earnings 1.52 60c

**RIVIANA FOODS, INC.**  
 9 mos. to April 30  
 Sales \$89,596,000 \$68,514,000  
 Net earnings 2,414,000 1,675,000  
 Shr. earnings 99c 86c

**ROPER INDUSTRIES, INC.**  
 6 mos. to April 30  
 Net income \$681,975 \$451,102  
 Shr. earnings 1.51 1.00

**RUSSEKS, INC.**  
 Yr. to Feb. 28  
 Sales \$16,001,542 \$11,903,154  
 Net profit 1,183,060 a178,135  
 Shr. earnings 61c  
 a—Net loss.

**SIERRA TRADING CORP.**  
 Revenues \$486,000 \$347,000  
 Net earnings 158,000 30,000

**TECH LABORATORIES, INC.**  
 Yr. to Dec. 31  
 Sales \$1,396,460 \$1,464,174  
 Net profit 57,305 71,772  
 Shr. earnings 8c a10c

a—Adjusted to reflect a 3-for-1 stock split July 31, 1968 and a 10 per cent stock dividend May 17, 1968.

**TOWN & COUNTRY MOBILE HOMES, INC.**  
 Qtr. to April 30  
 Net sales \$6,020,666 \$4,716,128  
 Net earnings 218,546 201,897  
 Shr. earnings 17c 16c

**TRIO LABORATORIES, INC.**  
 26 wks. to May 4  
 Net sales \$1,758,889 \$1,041,271  
 Net income 78,408 a32,052  
 Shr. earnings 19c  
 a—Net loss.

**UNITED MCGILL CORP.**  
 Qtr. to May 2  
 Net income \$143,280 \$105,133  
 Shr. earnings 14c 10c

**WESTEC CORP.**  
 (in reorganization)  
 Cons. gross sales \$6,653,000  
 Oper. income 346,000  
 Net earnings 6143,000

a—No comparative figures are available since company is reorganizing under trustee-ship.

b—After losses from operations of trustee and tax loss carryforwards.